



**FOSECO PTY LIMITED**

ABN – 63 000 227 609

ACCOUNTS MAILING ADDRESS:

PO Box 92

BULLI NSW 2516

Ph: (02) 4268 1188

Fax: (02) 4268 1150

## **30 DAY CREDIT ACCOUNT APPLICATION FORM**

### 1. GENERAL INFORMATION

COMPANY   
  GOVERNMENT   
  SOLE TRADER   
  PARTNERSHIP

*(Please tick relevant box)*

Year Established _____	<i>Office Use Only:</i>
ABN: _____	CONFIRMED ABN VIA: <input type="checkbox"/> <a href="http://www.dnb.com.au">www.dnb.com.au</a> <i>(Tick relevant box)</i> <input type="checkbox"/> <a href="http://www.abr.business.gov.au">www.abr.business.gov.au</a>
Company Name: _____	
Trading Name: _____	
Nature of Business: _____	
Trading Address: _____	
Suburb	State
Postcode	
Postal Address: _____	
Suburb	State
Postcode	
Reception Telephone (    )	Reception Fax (    )
<b>Credit Limit Requested \$</b> _____	

### 2. CONTACT & INVOICING INFORMATION

Accounts Payable Contact Name: _____	
Accounts Telephone (    )	Accounts Fax (    )
Accounts Payable Email Address: _____	
Invoices to be sent via: <i>(Please tick one box only)</i> <input type="checkbox"/> EMAIL <input type="checkbox"/> POST	
Invoice Email address: _____	
Invoice Postal Address: _____	
Financial Controller: _____	Telephone (    )
General Manager: _____	Telephone (    )
Purchasing Contact: _____	Telephone (    )

**3. TRADE REFERENCES** (Minimum of **3**) Required)

Company Name:	Fax ( )
Company Name:	Fax ( )
Company Name:	Fax ( )
Company Name:	Fax ( )

**4. DIRECTORS/PROPRIETORS**

If more than 3, please indicate how many -

*Office Use Only:*

(Tick)

CONFIRMED WITH DNB/ASIC

1.	Full Name:	Telephone ( )
	Address:	State: Postcode:
2.	Full Name:	Telephone ( )
	Address:	State: Postcode:
3.	Full Name:	Telephone ( )
	Address:	State: Postcode:

**5. DIRECTORS GUARANTEE**

- (i) I/We (the named parties below) hereby guarantee the due performance by ..... of its obligations to the company pursuant to the supply by the company to ..... of the goods and I/We hereby guarantee the payment of monies becoming due from ..... to the company in accordance with the Foseco Pty Limited normal terms and conditions of sale;
- (ii) This guarantee shall be continuing guarantee to Foseco Pty Limited for all debts whatsoever contracted by ..... with Foseco Pty Limited in respect of goods to be supplied to it;
- (iii) Foseco Pty Limited shall be at liberty without notice to me/us at any time and without in any way discharging me/us from any liability hereunder to grant time or other indulgence to ..... and to treat me/us in all respects as though I/We were jointly and severally liable with it to the supplier instead of being merely surety for it;
- (iv) I/We agree that Foseco Pty Limited may seek a credit report concerning me/us from a credit reporting agency and other parties with whom I/we have financial dealings, to assess whether to accept me/us as a guarantor for the finance commitments of the above named borrower(s). I/We agree that this agreement remains in force until the attached agreement, which I/we hereby guarantee, ceases.

Name of Guarantor(s):		
	(Print Name)	(Print Name)
Signed:		
	(Guarantor parties to the Agreement/Authorisation)	(Guarantor parties to the Agreement/Authorisation)
Name of Guarantor(s):		
	(Print Name)	(Print Name)
Signed:		
Name of Guarantor(s):		
	(Print Name)	(Print Name)
Signed:		

## 6. AUTHORISATION

(1) *Acknowledgment of Disclosure of Credit Information to a Credit Reporting Agency*

I/We acknowledge that the Privacy Act allows Foseco Pty Limited to give a credit reporting agency certain personal information about my/our application for credit, including:

- a) Such permitted particulars about me/us which allows me/us to be identified;
- b) The fact that I/we have applied for credit and the amount;
- c) The fact that Foseco Pty Limited is a current credit provider to me/us;
- d) Payments which become overdue more than (60) days, and for which collection action has commenced;
- e) Advice that payments are no longer overdue;
- f) Cheques drawn by me/us which have been dishonoured more than once;
- g) The opinion of Foseco Pty Limited that I/we have committed a serious credit infringement;
- h) Advice that credit provided to me/us by Foseco Pty Limited has been paid or otherwise discharged;

By virtue of the acknowledgment I/we understand that Foseco Pty Limited has informed me/us of its disclosure to credit reporting agency of information about me/us and I/we so authorise such disclosures.

(2) *Agreement/Authority for Foseco Pty Limited to Perform Certain Permitted Actions concerning an Application for Credit*

- a) I/We agree that, if it is considered relevant in assessing my/our application for personal or commercial credit Foseco Pty Limited may obtain respectively a report on my/our commercial credit worthiness from a commercial credit reporting agency or a report on my/our personal credit worthiness from a credit reporting agency.
- b) I/We agree that, if it is considered relevant to the collection of my/our overdue commercial credit payments, Foseco Pty Limited may receive a credit report concerning me/us from a credit reporting agency.
- c) I/We agree that Foseco Pty Limited may give to and seek from any credit provider named in my/our credit application or in personal or commercial credit reports concerning me/us, information about my/our personal or commercial credit worthiness, as permitted under the Privacy Act.

I/We declare the particulars above to be true and correct. In submitting this application, I/We understand and agree that the supply of goods by the Company shall always be on the Terms and Conditions of sale of the company or as shown overleaf, a copy of which has been given to me/us.

*For and on behalf of the Applicant*

*by its authorised officer:*

\_\_\_\_\_  
(Print Name)

Print Signatory's Name for the Applicant and indicate if:

- Director:   
Sole Trader:   
Partner:

*Signature:*

\_\_\_\_\_  
(Applicant parties to the Agreement/Authorisation)

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**Please complete and return via email to [jo.went@vesuvius.com](mailto:jo.went@vesuvius.com) or facsimile 02 4268 1150**

**OFFICE USE ONLY:**

DNB REPORT PROCESSED: \_\_\_\_\_

DATE PROCESSED: \_\_\_\_\_

PROCESSED BY: \_\_\_\_\_

COMMENTS: \_\_\_\_\_

\_\_\_\_\_

CREDIT LIMIT REQUESTED: \_\_\_\_\_

APPROVED/DECLINED BY: \_\_\_\_\_

SIGNED: **X** \_\_\_\_\_ DATED: **/ /** \_\_\_\_\_



**TERMS OF SALE OF PRODUCTS - ON CONSIGNMENT**  
Effective 1 September 2011

**These Terms of Sale form part of every supply of Consignment Stock and sale of Products by the Seller and by accepting Delivery of any Consignment Stock, you (the Customer) acknowledges that the supply of Consignment Stock and the purchase of Products is upon these Terms of Sale.**

As used herein, the word:

**"Affiliate"** means any corporation, company, partnership, limited partnership, limited liability company, joint venture, or other form of enterprise, which controls, is controlled by, or is under common control with, a Party.

**"Consignment Stock"** means the goods of the Seller Delivered and kept at the premises of the Customer.

**"Control"** when used as a verb, means the ability, directly or indirectly through one or more intermediaries, to direct or cause the direction of the management and policies of such entity through (i) legal or beneficial ownership of voting securities or membership interests; (ii) the right to appoint managers, directors or corporate management; (iii) contract; (iv) operating agreement; (v) voting trust; or otherwise; and when used with respect to a person, means the actual or legal ability to control the actions of that person; and when used as a noun means an interest which gives the holder the ability to exercise any of the foregoing powers.

**"Customer"** means a person, firm or corporation which has Consignment Stock in its custody, control or possession.

**"Delivery"** or **"Delivered"** means the point in time when the Seller (including its agent) delivers the Consignment Stock (including initial stock and any further deliveries) at the premises of the Customer as advised by the Customer and accepted by the Seller as the place for delivery.

**"Products"** means the items taken from Consignment Stock by the Customer under these Terms of Sale.

**"Removal Note"** the notification that the Customer is to send to Seller advising of Products it has taken from Consignment Stock.

**"Seller"** means Foseco Pty Limited ABN 63 000 227 609.

**"Specifications"** means the specifications, qualities, nature, type, properties, amounts, assortments, and other descriptions of and requirements for the Products as specified or as advised by the Seller.

**"Supply"** includes sale and Delivery of Product and vice versa.

**"Terms of Sale/Consignment"** means the provisions hereto which constitute the provisions of the terms and conditions of Sale between the Seller and the Customer.

**"Website"** means the website being [www.foseco.com.au](http://www.foseco.com.au) upon which these Terms of Sale can be read at any time.

The singular number includes the plural and vice versa; the masculine gender includes the other genders and words denoting persons includes corporations, unless the context otherwise requires.

1. **Acceptance of Consignment Stock.** The Customer acknowledges that the Consignment Stock is the property of the Seller and any item taken from the Consignment Stock remains the property of the Seller until the Seller has received full payment of the purchase price and any monies due from the Customer to the Seller on any accounts. The Customer shall check the Consignment Stock products upon Delivery for quantity and quality. Any difference in quantity shall be agreed and noted for appropriate action. Any items found to be defective shall be returned to the Seller at the Seller's cost.
2. **Storage of Consignment Stock.** The Customer will hold the stock on behalf of the Seller in a designated storage area separate from the Customer's own inventory and other property and will store such stock in accordance with the conditions and practices as specified or advised by the Seller, including without removing labels and identifying marks.
3. **Risk and Insurance of Consignment Stock.** Any loss or damage occurring to Consignment Stock shall be at the Customer's risk and the Seller shall invoice the Customer for items so lost or damaged at the full purchase price. The Customer will insure the stock with a reputable Insurance Company against all customary perils for the benefit of the Seller at Customer's own expense (and must if the Seller so requires, produce a copy of the Certificate of Insurance) and shall hold the proceeds of any insurance claim in respect of the Products (to the extent of Customer's indebtedness to the Seller) in trust for the Seller. If settlement of any insurance claim arising from these perils is refused, the Seller shall invoice the Customer for the value of the stock so lost, damaged or destroyed. Upon any default by Customer to pay any amount due to the Seller, Customer irrevocably authorises the Seller by its employees or agents to enter any premises owned, leased or otherwise occupied by Customer, any agent or associate of Customer for the purpose of taking possession of the Products and hereby authorises the Seller by its employees or agents to use all reasonable force to obtain such possession.
4. **Inventory of Consignment Stock.** The Consignment Stock will be counted on a regular monthly basis by a representative of the Customer, normally and where practical in conjunction with a representative of the Seller. In any event, a joint inspection and stock count will be performed every three months. The Seller reserves the right, at any reasonable time and upon giving notice of one working day, to inspect and count the Consignment Stock.
5. **Monthly Reports.** The Customer, on a regular monthly basis, shall provide the Seller with a schedule, in a format prescribed by the Seller, detailing the volumes of product removed from the Consignment Stock. The Seller shall issue an Invoice to the Customer for products used as detailed in such schedule.
6. **Replenishment of Consignment Stock.** Replenishment of the Consignment Stock will only be made subject to the Seller having received full payment from the Customer for all amounts due, in accordance with the agreed payment terms. The Seller shall endeavour to replenish stock as requested subject to prevailing lead-times, delivery dates and minimum quantities.
7. **Purchase.** Upon taking items of Consignment Stock the Customer shall issue to the Seller a Removal Note. The Customer agrees to use the Consignment Stock on a first in, first out basis. Items removed from Consignment Stock shall be deemed purchased by the Customer in accordance with these Terms of Sale agreed between the Seller and the Customer.
8. **Price and Payment.** Unless otherwise agreed in writing between Seller and Customer prices for the Products shall be the list price for the Products as at the date of each Removal Note. Each Invoice for Products shall be for those Products purchased in the preceding month as advised by the Customer under clause 5 (subject to a joint inspection and stock count in accordance with clause 4). Payment will be due 30 days following the date of invoice. The Seller reserves the right to vary prices from time to time at its discretion and without notice.
9. **Consignment Stock held for 3 Months.** The Customer agrees to Purchase any items that are 'slow moving'. Any items of



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Consignment Stock that have not been used or invoiced during the period of three consecutive months shall be deemed 'slow moving' and the Seller will invoice the Customer accordingly.

10. The Customer agrees to Purchase any items of Consignment Stock that are no longer required due to any change in specification or circumstance (for example: quality, type, size, termination of Agreement, etc.). This includes items in Consignment Stock with the Customer and items for the Customer in Seller's stock or in process of procurement with the Seller, for which the Seller has no other acceptable means of sale ("Custom Products").
11. **Taxes and Expenses.** The Customer shall be responsible for all sales, consumer, use and other similar taxes and any other expenses resulting from exchange rate fluctuations, custom charges, shortages or such other costs or expenses imposed on the Seller for the Supply of Products are not included in the price and shall be the responsibility of Customer or, where the payment of the expenses is the legal responsibility of the Seller, the price shall be increased by the amount of such expenses.
12. **Product Warranties.** The Seller expressly warrants that all the Products Supplied conform to the Specifications, upon Delivery. All conditions and warranties on the part of the Seller implied by law in relation to the Products Supplied by it are excluded to the maximum extent permitted by law and the provisions contained in these terms of Sale shall constitute the whole of the rights and obligations of the parties. The liability of the Seller shall be limited to the replacement of the Products concerned or the Supply of equivalent Products whichever is determined by the Seller and all liability of the Seller for damages consequential or otherwise is excluded to the extent permitted by law.
13. **Termination.**
  - a. Either party may terminate the Agreement by giving to the other three months notice in writing.
  - b. The Seller may terminate this Agreement by giving notice to Customer, effective immediately upon such notice, on the happening of any one or more of the following events: (a) Customer fails to pay any amount on time or is in default under or in breach of any other term or condition of the Agreement; (b) any applicable law prevents full compliance with the Terms of Sale by the Seller; or (c) commencement of voluntary or involuntary proceedings under any bankruptcy, reorganization or similar laws of any jurisdiction by or against Customer, or if any order shall be made or any resolution passed for the winding up, liquidation or dissolution of Customer, or if a receiver be appointed for it or its property, or if any of its products or properties shall be taken in execution.
14. **Consequences of Termination.** Upon termination of the Agreement the entire price of the Consignment Stock supplied to the Customer shall become due and payable at the prices then prevailing, subject to the Customer, at its own cost and risk and within five working days, returning any remaining products (other than Custom Products) that are in good and saleable condition to the Supplier.
15. **Waiver.** The Seller's purported waiver of any breach, or failure to enforce, any of the Terms of Sale at any time, shall not in any way affect, limit, or waive the Seller's rights thereafter to enforce and compel strict compliance with every term and condition hereof. No waiver of any provision of these Terms of Sale shall be valid unless such waiver is in writing and signed by the Seller.
16. **Interest on Overdue Money.** Customer shall pay to the Seller interest at the rate of 2% above the HSBC Limited indicator rate from time to time on all monies not paid by Customer to the Seller on a due date and such interest shall be calculated on daily rests from the due date for payment.
17. **Clear Funds.** Receipt of a cheque, or other negotiable instrument by the Seller shall not constitute payment and Customer shall remain liable for the full price, determined under clause 8, until such cheque or negotiable instrument is paid in full.
18. **Bank Guarantee.** The Seller may require and if so the Customer shall provide, a Bank Guarantee in an amount equivalent to the price of the full number of products which the Customer requires as Consignment Stock from time to time.
19. **Default Payments.** Without prejudice to any other rights available to the Seller, Customer shall be liable for any legal or other collection costs on overdue accounts.
20. **Privacy Information.** Customer acknowledges that: (a) all information provided by it or obtained by the Seller will be held by the Seller subject to Customer's right (if any) of access to and correction of such information provided by any law; (b) information relating to the Terms of Sale may be disclosed to a credit reporting agency. Such information may include the fact that Customer has applied for credit with the Seller, any overdue payments which are in collection and cheques or other negotiable instruments that have been dishonoured; and (c) the Seller may request from a credit reporting agency, or any financial institutions or credit providers whose names are given to it, or whose names are included in a credit report about Customer, credit information about Customer's commercial finances. Customer permits such institutions to provide such information to the Seller. In particular, Customer consents to the Seller obtaining and receiving such information for the purposes of approving any application of Customer for credit from the Seller. Customer also acknowledges and agrees that information about its financial and commercial affairs may be transferred confidentially within the Seller and any of its associated or related corporations worldwide, and that the Seller may be legally obliged to disclose such information to others. If the Seller is so obliged, pursuant to an appropriate authority, the Seller will use its best efforts to notify Customer at the last known address known to the Seller prior to disclosure.
21. **Force Majeure.** The Seller shall not be liable for delay in Delivery of the initial or any replenishment to Consignment



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Stock, or for any other interruption, delay, loss, or damage which is incurred or suffered as a result of a Force Majeure, and the Seller's obligations hereunder shall be excused and suspended during the period such Force Majeure remains in effect. "Force Majeure" shall mean a condition or cause beyond the reasonable control of the Seller, including but not limited to acts of God, including floods, storms, earthquakes, hurricanes, tornadoes, or other severe weather or climatic conditions; plant shutdown; acts of public enemy, war, blockade, insurrection, or riot; fire, wreck, washout or explosion; strike, lockout, or labor dispute; embargoes or governmental laws, orders, or regulations; equipment failure; shortage of energy or raw materials; act of governmental authority, or compliance with governmental laws and regulations; or circumstance beyond the Seller's control not listed above which reasonably shall prevent the Seller from performing its obligations in the usual and normal course of its business. The Seller may terminate the Agreement in full or in part, without penalty, if Force Majeure continues longer than three months.

22. **Patents.** The Customer shall indemnify defend and hold harmless the Seller and its Affiliates against all actions, costs (including the cost of defending any legal proceedings) claims proceedings, accounts and damages in respect of any infringement or alleged infringement of any patent, registered design, copyright, trade mark or other industrial or intellectual property rights resulting from compliance by the Seller with the Customer's instructions whether express or implied.
23. **Severability and Reformation.** If any of the provisions of these Terms of Sale shall be held to be invalid or unenforceable in whole or in part, those provisions to the extent enforceable and all other provisions shall nevertheless continue to be valid and enforceable as though the invalid or unenforceable parts had not been included in this contract.
24. **Terms of Consignment.** The exact provisions of the Terms of Consignment shall be those at the date of a Removal Note. Customer acknowledges that the Terms of Sale may be different at different dates. By signing an acknowledgement of acceptance, agreeing to the Terms of Sale by email, or allowing Consignment Stock on its premises Customer assents to be bound.
25. **Modification of Terms of Consignment.** The Seller reserves the right to change, modify, add or remove any part of the Terms

of Sale and to add to, change or discontinue any material or information contained in, or any other aspect of, the Website at any time and without notice or liability. By agreeing to these Terms of Consignment Customer is expressly agreeing to check the Website regularly for changes in the Terms of Consignment.

26. **Complete Terms of Consignment; Governing Law.** The Terms of Consignment referred to herein supersede all prior understandings, transactions, and communications, whether oral or written, with respect to the matters referred to herein and form the complete contract between the Seller and Customer. No modification, alteration, or amendment of the Terms of Sale contained in any communication by the Customer in any medium shall be binding upon the Seller unless accepted in writing and signed by the Seller's authorized representative. The Terms of Sale shall be interpreted, construed and governed by the laws of the State of New South Wales, Australia. The headings above are provided for convenience only and will not affect the construction or interpretation of these Terms of Sale.